How to fight fair

Before you communicate:

- 1. Do not attempt to establish your own superiority
- 2. Make sure anger is constructive
- 3. Be aware of responsiveness of recipient Consider feelings and circumstances of recipient (timing is everything)!

As you communicate:

- 1. Discriminate essential from non-essential problems.
- 2. Confront problems as soon as possible.
- 3. Stick to the subject.
- 4. Be honest about your feelings (I statements).
- 5. Avoid terms of exaggeration.
- 6. Refrain from character assassination.
- 7. Listen to understand.
- 8. Give yourself a time limit. (Don't carry on 2 hour lectures!)
- 9. Don't ask loaded questions.
- 10. Keep a positive attitude.
- 11. Remember that winning is not the goal.